

Name of the firm	KG Somani & Co.
Job Position	Business Development Manager
Eligibility Criteria	MBA (Finance/Marketing)
Experience	2 to 3 Years
Requisites	<ul style="list-style-type: none"> • Sound knowledge & keen interest in financial & economic sector of the country • Good reading, research and analytical skills • People and project management skills • Initiative and ability to handle multiple tasks independently • Attention to detail, ability to prioritize and work to deadlines • Conversant with financial concepts and have a basic understanding across domains like banking, compliances, companies act etc. and ability to put them to use. • Excellent oral and written communication skills • Worthy presentation skills (powerpoint & oral) • Computer skills (an absolute necessity) • Ability to observe and learn
Job Description	<ul style="list-style-type: none"> • Contribute to your team's effort at independent research and analysis aimed information at arriving at robust conclusions or recommendations • Preparation of Notice, Agenda, Reports, Minutes of Meeting and Co-ordination of such Meetings • Establishing and Maintaining interpersonal relationship with current & prospective clients • Required to interact effectively with individuals at all levels at front end • Handling correspondence before, at & after meetings • Continuously strive to improve the quality of deliverables • Management - Internally & Externally
Location	Asaf Ali Road, New Delhi
About the firm	<p>K G Somani & Co (KGS) is a 3rd generation Accountantancy firm, practicing in India for over 5 decades. KGS is registered with PCAOB and World Bank, RBI and has association with various large Financial Institutions, Banks, Power Companies and Corporations based in and outside India across various platforms. It is a member firm with TGS Global; and has counterpart across countries.</p> <p>KGS has a distinctive platform providing advisory services to SMEs / Start-ups in India as well as foreign companies looking to establish presence in India. The range of services are tailor-made for the unique requirements of a client.</p> <p>We are a team of dedicated professionals having vast experience and requisite skill. We provide high quality professional services to the clients with the commitment to the highest standards of ethics and integrity.</p>
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